

HOW LONG CAN YOU DO BANKING WITHOUT BEING A BANK?

What the valuation gap between an eleven-year-old neobank and a 160-year-old Swiss bank tells us about the business of banking — and, above all, what it does not.

UBS
≈ \$173bn

MARKET CAPITALISATION

160 YEARS OF HISTORY



Universal bank
Systemically important



\$7.3trn invested assets
\$1.7trn balance sheet



Returns capped by
regulatory capital



Backstopped by the state,
taxed by regulations



REVOLUT
\$115bn

VALUATION (SECONDARY)

11 YEARS OF GROWTH



68.3 million
retail customers



≈ \$6bn revenue (2025)
£1.7bn pre-tax profit



Grows in users,
not in risk-weighted assets



Building licences
worldwide



THE DAY REVOLUT TAKES CREDIT RISK AT SCALE,
ITS MULTIPLE WILL CONVERGE ON UBS'S.
THE FIRST REAL TEST WILL BE THE NEXT CRISIS.